

**THE RHODE ISLAND CONVENTION CENTER AUTHORITY
BOARD OF COMMISSIONERS
DUNKIN' DONUTS CENTER COMMITTEE MEETING**

October 26, 2010

A meeting of the Dunkin' Donuts Center Committee of the Rhode Island Convention Center Authority Board of Commissioners was held on October 26 2010, pursuant to notice at the Rhode Island Convention Center Boardroom, One Sabin Street, Providence, Rhode Island.

Board members present were Committee Chairman, Dale Venturini, Dave Duffy, Jeff Hirsh, Paul MacDonald and Bernie Buonanno.

Also in attendance were Jim McCarvill, Betty Sullivan and Kim Keough, RICCA; Tim Muldoon, John McGinn and Arlene Oliva, Deb Tuton Nancy Beauchamp, RICC; Martha Sheridan, Neil Schriever and Kristen Adamo, PWCVB; Larry Lepore, Cheryl Cohen, and Jodi Duclos, DDC; Steve Habl, VMA; Lynn Singleton, PPAC; Bruce Leach, Legal Council and Eileen Smith, recording secretary.

Mr. Buonanno called the meeting to order at 2:02 PM. Mr. Buonanno asked for a motion to approve the minutes of the September Marketing Committee meeting.

Upon a motion duly made by Mr. MacDonald and seconded by Mr. Hirsh it was unanimously

VOTED: to approve the minutes of the September meeting.

Mr. Lepore reported a disappointing month but noted that ticket sales are down everywhere and in all venues. Mr. Lepore was disappointed that we were not able to secure American Idol. He was pleased to note that the Phish concert had sold out and provided great concession revenue. Mr. Lepore reported that his staff and SMG continue to look for co-promote opportunities. He noted that the first co-promote offer has been made and we will host a Hip Hop Show in December. Mr. Lepore also noted that he is looking to attract Furthur and the DropKick Murphys close to St. Patrick's Day. Mr. Butler asked if Deer Tick would be a possibility for the Dunk. Mr. Lepore said that Deer Tick is now touring in Europe but that he would keep them in mind for the future. Mr. Fowler stated that Prince is touring. Mr. Lepore said that he is only playing theaters at this time but perhaps would expand to arenas in the next few years. Mr. Lepore said that he had heard that Aerosmith may be going on tour. Mr. Lepore said that he is looking into another Latin show. Mr. Lepore stated that there has been a change at Live Nation that could be good for the Dunk.

Mr. Lepore reported that he is trying to keep expenses down while still maintaining the building. He said that in order to repair the leak in the sprinkler system a piece of equipment had to be rented to reach the valve at a cost of \$2,900 a day. Mr. Lepore stated that all

the valves in the arena should be checked as part of a preventative maintenance program. Mr. Lepore reported that the team store has opened and the P. Bruins sold three times the amount of merchandise they typically sell at their opening game. He stated that P.C. merchandise will be available before their first game. Mr. Butler asked how ticket sales were doing for Providence College. Mr. Lepore said that sales have been slow. He said that ticket sales are off by 40%.

Mr. Duffy asked Mr. Leach to update the Board on the marquee. Mr. Leach stated that we received Zoning Board approval and we are now waiting for the written permits. Mr. Lepore said that Daktronics has begun work on the marquee.

Mr. Lepore reported that the new space created when the team store was enlarged has been rented to Sprint for a one day event.

Mr. Lepore stated that the Bruins continue to draw well. He said that this Friday they will be having Pink in the Rink as their recognition to Breast Cancer Awareness Month.

Mr. Lepore noted that the Public Art is almost complete. He said that the lights are being adjusted. He also noted that RISCA is aware of our concerns regarding some possible safety issues and is looking at ways to modify those areas. Mr. Lepore reported that another window was put into the guard shack to allow the art to be visible

from the shack. Mr. Lepore stated that the Downtown Improvement crew had been hired to clean up the area following the Phish concert.

Mr. Buonanno thanked the Committee and asked if there was any other business. Hearing none he asked for a motion to adjourn. Upon a motion duly made by Ms. Venturini and seconded by Mr. MacDonald it was unanimously

VOTED: to adjourn at 2:25 PM